(DALT DISNEPWorld.

March 14, 2006

Jim Lipuma President United Drive-in Theatres Owners Association PO Box 175 Vandergrift, PA 15690

Dear Jim:

Thank you for giving us the opportunity to learn more about United Drive-in Theatres Owners Association and your goals for your Annual Meeting 2007. We really appreciate your consideration of the **Walt Disney World**<sup>®</sup> Resort and look forward to working with you to create a spectacular event in January 2007.

Jim, only a Disney Meeting can provide you with world-renowned professional development and creative entertainment resources that will energize your attendees, motivate them to think differently, and awaken a level of creativity and innovation you never thought possible. As the world's most magical destination, Disney has a proven history of spectacular event production and as the world's premier storyteller, no one is better equipped to help you communicate your meeting message.

The following pages represent a specially designed proposal based on our conversation. Thank you for allowing us to present some solutions for your Annual Meeting 2007. I look forward to reviewing this proposal with you at your earliest convenience and helping you to create an event that your attendees will never forget!

Sincerely, Brynna Connors Sales Manager (407) 566-1392 brynna.e.connors@disney.com

This letter is for discussion purposes only and is not an agreement or an offer to enter into an agreement. In order for your meeting to be held with us, we will need to prepare a written agreement for the meeting. Neither of us will be committed unless a written agreement for the meeting is signed by the parties. Until then either of us may withdraw from negotiations at any time for any reason without liability.

# The Disney Difference

### **United Drive-in Theatres Owners Association**



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We know that deciding on a location for your Annual Meeting 2007 is based on many factors – easy access, ideal weather, flexible meeting space, advanced technology, and certainly the right accommodations. While the **Walt Disney World**<sup>®</sup> Resort offers all of these, they only begin to tell the real story of what separates us from any other meeting destination. Add our legendary service, hospitality and attention to detail, and you'll discover why a Disney Meeting is an extraordinary experience from beginning to end - it's something we call **The Disney Difference**.

- The Disney Event Group is a fully integrated team of experts dedicated to ensuring that every aspect of your meeting is an overwhelming success. The Disney Event Group's portfolio includes customized meeting and event support, legendary service, and distinctive creativity that you won't find anywhere else.
- Collaborate with unparalleled creative talent to produce signature **Entertainment**. Imagine having Disney's talented staff working behind the scenes for you. From speechwriters to entertainment specialists, we'll pull out all the stops to make your meeting the best ever!
- Tap into Disney's own "Destination Magic Company" for everything from **Technical Support** services, **Audiovisual**, spectacular **Themed Décor** and **Floral** to group **Transportation**, **Photography/Video Imaging** and **Specialty Merchandise**
- Offer your attendees a touch of magic with exclusive **Theme Park Ticket** options designed around your schedule.
- Create one-of-a-kind private events where the only limit is your imagination! Choose from any one or a combination of all four **Disney Theme Parks**.
- Transform your agenda with Professional Programming, Team Building or Behind-the-Scenes Tours from the world-renowned **Disney Institute**.



## Accommodations

### **United Drive-in Theatres Owners Association**

**Disney's Coronado Springs Resort**, Disney's largest and most affordable convention resort, has a total of 220,000 square feet of meeting and exhibit space, making it one of the East Coast's largest resort hotel convention centers all on one level. With its distinctive Mexican and Southwestern architecture, 21st century technology, single-level traffic flow and central location, **Disney's Coronado Springs Resort** is ideal for meetings, conventions, tradeshows and exhibitions of all sizes.



#### **Resort Features:**

- 1,921 guest rooms and suites offering high-speed Internet access and other world-class amenities
- 220,000 sq. ft. of flexible meeting space all on one level
- Three permanent registration desks, business center and dedicated meeting planner office
- The largest column-free hotel ballroom in the Southeast
- State-of-the-art technology including high-speed Wi-Fi access
- Complete event and function support through the **Disney Event Group**
- On-site fitness center, pools, marina, and volleyball courts





### Accommodations

**United Drive-in Theatres Owners Association** 

Your guests will enjoy Casita, Rancho or Cabana accommodations near beautiful fountains, shady palm trees and colorful plazas. Bright, spacious rooms feature rustic surroundings accented in soft, muted shades and handcrafted wood furniture, with amenities for business and pleasure alike.

#### Amenities:

• Two Double Size Beds

In Room Safe

- Telephone with Data Port Connection
- High-Speed Internet Access

- Dry Cleaning Service
- Room Service (7am-11pm)
- Express Checkout
- Complimentary Health Club

#### Proposed Dates and Rates for: Annual Meeting 2007

Day	Sun	Mon	Tue	Wed	Thu	Fri	Total
Date	1/28	1/29	1/30	1/31	2/1	2/2	
Rooms	50	50	50	50	50	C/O	250

Room Rates:\$129.00 single/double occupancy\*The dates proposed have not been held on a tentative basis\*

- Rooms subject to sales and occupancy tax, currently 11.5%.
- Rates apply three days prior and three days after official meeting dates.
- Children under 18 are free with parents.
- Food and Beverage Minimum of \$18,000.00

• Based on the anticipated number of total guest rooms and scheduled food and beverage functions, there is a \$35.00 Table Top fee per day.

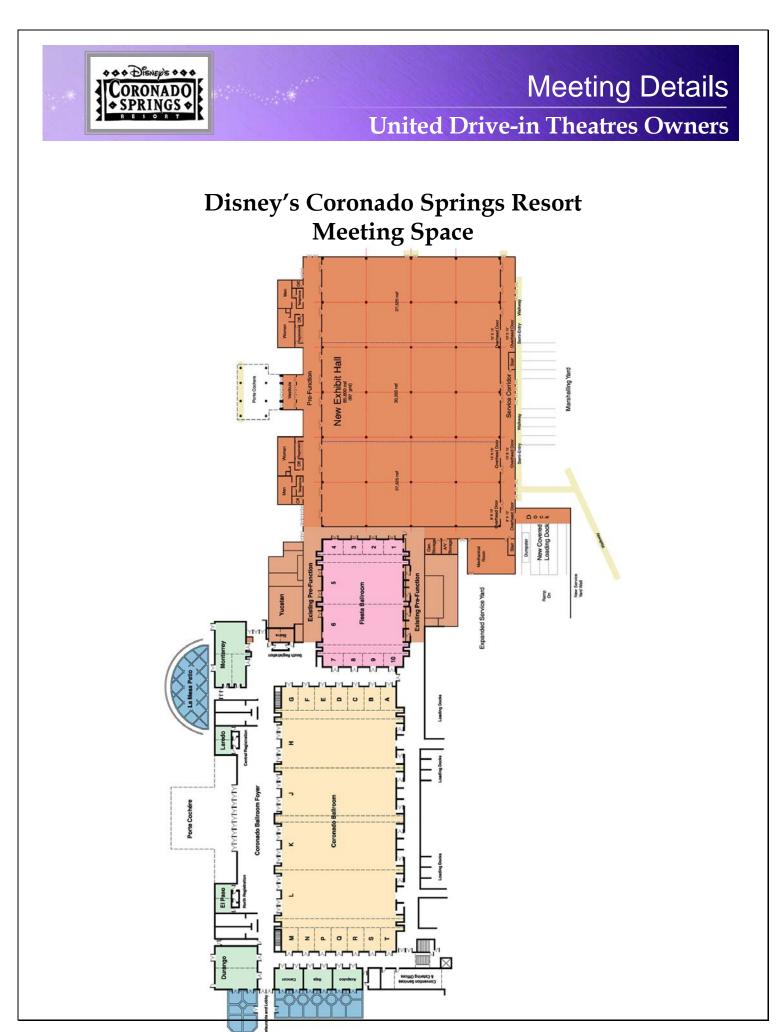


### Disney's Coronado Springs Resort Meeting Facilities

- 220,000 square feet of flexible meeting space, all on one level
- Features the largest ballroom in the Southeast with 60,214 column-free square feet
- Coronado Ballroom can be subdivided into as many as 18 sections
- Three permanent registration desks
- 2 Ballrooms
- 45 modern breakout rooms
- Remote control lighting and projection
- Built-in projection booths and ceiling recessed screens
- State-of-the-art sound system
- Satellite up/down link capabilities
- Fiber optic cable built-in to all meeting space
- Wi-Fi Internet access capability
- T1 Internet access capability
- Closed-circuit TV
- Dedicated Business Center and Meeting Planner Offices
- 6 loading docks with three 14' overhead doors
- 23 foot ceilings
- Spacious outdoor patios adjacent to meeting areas







CORONADO \* SPRINGS \*

**United Drive-in Theatres Owners** 

### **Disney's Coronado Springs Resort - Meeting Capacities**

Room Name	Square Feet	Width	Length	Ceiling Height	Theater	School Room	Conference	U Shape	Banquet Rounds of 10	Banquet Rounds of 12	Reception
Coronado							controller	onape			
Ballroom	60,214	161	374	23	8,325	4,150	•	•	4,800	5,700	6,700
Sections:											
H – L (each)	11,109	69	161	23	1,600	800	•	•	910	1,080	1,200
H + Service Hall	13,041	81	161	23	1,610	897	•	٠	1,040	1,248	1,350
A – H	18,515	115	161	23	2,565	1,275	•	•	1,260	1,512	1,700
A – J	29,624	161	184	23	4,050	2,060	•	•	2,250	2,700	2,900
A – G (each)	782	23	34	23	80	51	28	36	60	72	80
M – T (each)	782	23	34	23	80	51	28	36	60	72	80
Coronado	14,395										1 500
Ballroom Foyer	14,393	•	•	•	•	•	•	•	•	•	1,500
Fiesta Ballroom	21,160	115	184	23	2,650	1,428	•	•	1,700	2,040	2,250
Sections:											
5 – 6 (each)	6,555	57	115	23	832	441	•	•	560	672	700
5 + Service Hall	7,935	69	115	23	1,054	545	•	•	630	756	850
1 - 5	10,580	92	115	23	1,278	723	•	•	850	1,020	1,150
1 – 4 (each)	667	23	29	23	68	42	28	30	50	60	55
7 – 10 (each)	667	23	29	23	68	42	28	30	50	60	55
Fiesta Ballroom	8,450	•	•	•	•	•	•	•	•	•	•
Foyer											
Yucatan 1 – 3	2,850	38	75	16	300	168	70	84	200	240	280
Yucatan 1 – 2	1,900	38	50	16	190	108	40	48	130	156	180
Yucatan 1 - 3 (each)	950	25	38	16	100	63	34	40	80	96	80
Sierra 1 - 2	798	21	38	14	80	39	34	36	60	72	72
Sierra 1–2 (each)	399	19	21	14	30	18	18	18	30	36	30
Monterrey 1 – 3	3,200	40	80	16	344	210	58	84	210	252	340
Monterrey 1	1,600	40	40	16	174	126	30	54	110	132	175
Monterrey 2 – 3	1,600	40	40	16	160	78	28	48	110	120	130
Monterrey 2 – 3 (each)	800	20	40	16	77	39, 54	28	30, 36	50	60	75
Laredo 1 – 2	920	20	46	14	90	45	34	38	60	72	80
Laredo 1 - 2	460	20	23	14	48	24	18	18	30	36	40
(each) El Paso 1 – 2	920	20	46	14	90	45	34	38	60	72	80
El Paso 1 - 2											
(each)	460	20	23	14	48	24	18	18	30	36	40
Durango 1 – 2	3,030	54	57	16	348	200	52	78	240	288	350
Durango 1 - 2 (each)	1,515	27	57	16	174	111	42	54	120	136	150
Cancun	972	27	36	14	100	66	34	42	60	72	100
Baja	972	27	36	14	100	66	34	42	60	72	100
Acapulco	972	27	36	14	100	66	34	42	60	72	100
Veracruz Hall	86,000	•	•	23	•	•	•	•	•	•	•
Veracruz A	27,725	- · -		23	•	•	•	•	•	• •	•
Veracruz B	30,550			23	•	•		•	•	• •	•
Veracruz C	27,725			23	- · -	•			- · -	- · -	•
Outdoor Areas											
Ventanas West	4,752	•	•	•	•	•	•	•	200	240	275
Ventanas East	1,672	•	•	•	•	•	•	•	60	72	85
La Mesa Patio	3,905	•	•	•	•	•	•	•	240	288	350





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### CORONADO SPRINGS + United Drive-in Theat

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# **Meeting Details**

**United Drive-in Theatres Owners Association** 

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### Disney's Coronado Springs Resort Meeting Agenda

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Sunday, January 28, 2007

1:00pm- 5:00 pm 6:00pm- 8:00 pm

<u>Monday, January 29, 2007</u> 9:00am-5:00pm Board of directors Meeting Reception and Registration

Meeting/Lunch, 100ppl, Classroom

<u>Tuesday, January 30, 2007</u> 9:00am-5:00pm 6:00pm

<u>Wednesday, January 31, 2007</u> 9:00am- 5:00 pm 7:00pm-9:00pm Meeting/Lunch, 100ppl, Classroom Set up for Vendor Fair

Vendor Fair/Lunch, 20 tabletops Awards Dinner

